

ClubTec

CYMA Partner: ClubTec
Industry: Club Software

ClubTec "Clubs" The Competition With CYMA

Almost 500 private clubs and public golf courses around the country depend on ClubTec, a CYMA dealer headquartered in Irving, Texas for industry leading club management solutions. ClubTec, started in 1980 as a service bureau serving the membership management needs of private clubs, is one of the countries leading suppliers of business management solutions to the club industry.

Golf and other clubs have a variety of business management needs. Depending on the club, these application areas include member management and billing, catering and dining room management, pro shop sales and support and back-office accounting. ClubTec handles all of these areas and more with a suite of internally developed applications and by partnering with industry leading solutions like CYMA.

ClubTec's 40 employees are engaged in a variety of activities all designed to provide industry leading support to their customers. And ClubTec's reputation for outstanding service means that high profile clubs like Cherry Hills in Colorado and Cypress Point in California trust ClubTec to run their business. ClubTec provides these and other customers with the best technology solutions and services supported by a dedicated team of experienced club and technology professionals. ClubTec offers each client a strategic plan for accomplishing their technology goals. Each solution is easily understandable, user-friendly, achievable, and affordable.

Affordability was a key component when ClubTec chose CYMA to be their accounting system provider. At the time, ClubTec was selling and supporting the MAS-90 product to serve their customers' accounting needs. According to Don Williams, ClubTec President, "we needed a system that was less complex - and had smaller training requirements than MAS-90 required". "But at the same time we needed a real accounting system that would handle the demands of our larger clubs but still had a low price point that offered a competitive solution. CYMA fit the bill perfectly". ClubTec now has approximately 200 clubs using CYMA.

A typical ClubTec customer has between 300 and 1,000 members and uses the CYMA General Ledger and Accounts Payable systems. ClubTec has designed industry specific financial reports using the F9 Financial Report Writer. Some clubs process their payroll with CYMA as well. A typical ClubTec CYMA customer has two or three concurrent users of the back-office accounting system.

Like all industries, the club industry continues to evolve. Club web sites are now important information tools for club members and ClubTec designs and hosts web sites for approximately 20 of their customers. Cutting-edge service programs like "ClubTec Direct" keep ClubTec customers satisfied with their system and the support they receive from ClubTec. For further information about ClubTec, visit www.clubtec.com.

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